



SPRING 2023

FOCUS

A PUBLICATION FOR THE MEMBER/OWNERS OF
CALTECH EMPLOYEES FEDERAL CREDIT UNION

Take a Closer Look!

*Even in the smallest details, our focus is clear.
We place the best interest of our members FIRST!*

At CEFCU, you can count on dependable and superior financial value and service. Nowhere is this more evident than in our wide variety of low-cost loans. Whether you've been thinking about buying a new home or a new car, consolidating debt, applying for a new credit card or simply remodeling, CEFCU provides the confidence and assurance to realize these plans.

Our loan rates consistently rank among the lowest in the nation with no or low fees. And, when you qualify for one of our low-cost loans, you automatically get the best available rate.

- Home Loans with Fixed & Adjustable Rates
- Home Equity Lines of Credit — Traditional & Interest Only Options
- Vehicle Loans
- Credit Card & Personal Loans

Our loans feature:

- No teaser rates
- No loan origination fees
- No pre-payment penalties
- Convenient payment options

You can apply for all our loans online by visiting www.cefcu.org.

WHATEVER YOUR
FINANCIAL NEEDS,
WE'RE HERE
FOR YOU.

All loans subject to credit approval. Rates subject to change without notice. Real estate loans are available only for residential properties in the state of California. Certain exceptions may apply for jumbo loans or property types. Property insurance is required. CEFCU is an Equal Housing Lender. NMLS #626590.

PRESIDENT'S MESSAGE

We are Committed to Exceptional Financial Value

In response to the unprecedented interest rate environment, many banks and financial institutions have rolled out a range of special incentives and promotions aimed at luring in new depositors. Similarly, high-yielding options like Treasury Bills and money market funds are attracting significant deposits. While these rates may seem appealing, it's important to consider if these products are the right fit for you.

Guided by our selective services business model, CEFCU has one type of depository account. Our Share Savings Account strives to provide members with the uncommon advantage of higher than average yields on fully-liquid, government deposit-insured savings. We closely monitor interest rate trends, economic conditions and the marketplace in pursuit of providing superior returns while maintaining our tradition of strength, security and stability.

Throughout 2022, and continuing into this year, we navigated a particularly challenging interest-rate landscape, with the Federal Reserve increasing the Federal Funds Rate seven times in 2022. In response, we increased our dividend rates nine times, to demonstrate our ongoing commitment to exceptional financial value. To further express CEFCU's commitment to pay members a competitive dividend, starting in March 2023, the Board has expanded the Share Dividend structure by adding a fifth dividend tier for account balances of \$500,000.01 and above.

Over the past few months, I have spoken with several members who are considering transferring their funds from CEFCU to other financial institutions. In such cases, I remind them that Certificates of Deposit (CD) may offer a higher rate of interest because they are time deposits. However, funds are

locked for a specific period of time. Should you need your funds, a significant early withdrawal penalty may apply. When a CD matures, the account holder is required to adhere to the terms and conditions of the account. If the holder takes no action, the CD may automatically renew at a prevailing lower rate.

Be mindful of special offers and teaser-rate solicitations

that seem too good to be true.

Read the fine print to understand options available at maturity, as well as early withdrawal penalties and any additional requirements such as opening a new account. Be sure to consider minimum requirements, interest compounding frequency, government deposit insurance, and all maintenance and early withdrawal fees.

In comparison, CEFCU's tiered savings rates remain above most money market-type accounts and, in some cases, outperform Certificates of Deposit without complicated terms and unexpected fees. Rest assured, at CEFCU, you can deposit and withdraw your funds at any time, day-in and day-out, with no loss of dividends, no penalties, and no fees.

As recently stated by Federal Reserve Chair Jerome Powell, with the second rate increase to the

Fed rate in 2023, the central bank will conduct more rate hikes if it needs to in order to fight inflation. While the exact timing is unpredictable, it is highly probable CEFCU's dividends will continue to increase, in contrast to CDs whose rate remains fixed at its inception for the entire term.

As the Board of Directors reviews and declares monthly dividends, we are committed to paying superior dividend rates across all tiers — without gimmicks or fine print. Providing a liquid option for your investment savings is our niche. Our focus is clear — placing the best interest of our member/owners first!

“CEFCU's Share Savings Account provides members with the uncommon advantage of higher than average yields on fully-liquid, federally-insured savings.”

DIVIDENDS FOR MARCH 2023		
TIER		APY*
\$	0.00 – \$ 25,000.00	2.45%
\$	25,000.01 – \$100,000.00	2.50%
\$	100,000.01 – \$250,000.00	2.55%
\$	250,000.01 – \$500,000.00	2.65%
NEW!	\$500,000.01 & above	2.70%
*APY=Annual Percentage Yield		

Your Family Has a **Golden** Opportunity!

They can join in minutes — ONLINE — for a lifetime of financial benefits in a “one-of-a-kind” Credit Union.

GET CRACKIN' and tell eligible co-workers or fellow students they can join too.

**ONLINE
SIGN-UP IS
CONVENIENT,
FAST & EASY!**

Must qualify for CEFCU membership to join. Minimum opening deposit of \$5 and one-time \$5 membership fee due upon opening any CEFCU Share Account. Federally insured by NCUA.

Recap of Annual Meeting; Retirement of Rich Harris Announced

Caltech Employees Federal Credit Union hosted its 73rd Annual Meeting on February 14, 2023 at the branch office in La Cañada Flintridge. John Patterson, Chair of the Board of Directors, and Rich Harris, President/CEO, highlighted CEFCU's activities and accomplishments of 2022, addressing CEFCU's strong performance across key measures and focused unwavering commitment to financial value and member service.

Following the nomination and election of officers, Patterson announced the planned retirement of Rich Harris in the first quarter of 2024. "There are no adequate words to convey the guidance, knowledge, expertise, growth, and success that Rich has brought to CEFCU over the last 37 years as President/CEO. Under Rich's leadership, our Credit Union



President/CEO Rich Harris when hired in 1986 and now.



has grown from \$92 million to nearly \$2 billion in assets. Our Credit Union is respected and admired by our membership, sponsors, community, and the credit union industry on a whole," said Patterson.

Patterson further announced that the Board of Directors will be focused on finding Rich's successor to ensure a smooth transition for the new President/CEO. "It is mission critical for the Board of Directors to carry on the success of CEFCU."

Board Chair John Patterson highlights CEFCU accomplishments at Annual Meeting.

CEFCU is a Federally Insured Credit Union

Your shares at CEFCU are insured by the National Credit Union Share Insurance Fund (NCUSIF), which is backed by the full faith and credit of the U.S. Government. Established to insure member share accounts at federally insured credit unions, the NCUSIF is managed by the National Credit Union Administration (NCUA).

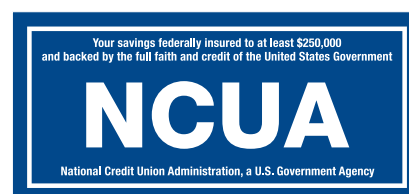
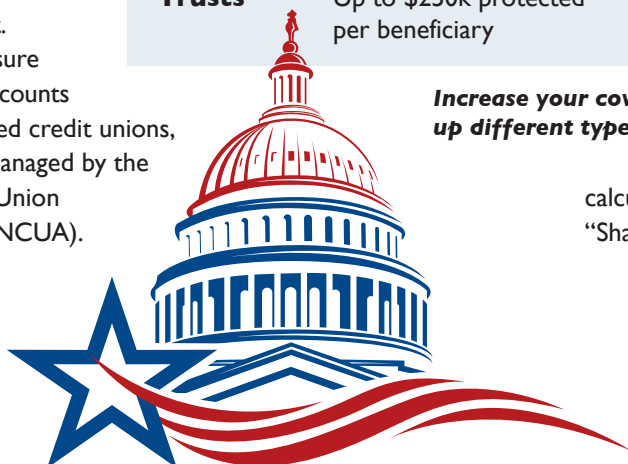
Individual	Up to \$250k protected	Total amount in combined accounts
Joint	Up to \$250k protected per owner	Amount per each owner's interest in joint accounts
Trusts	Up to \$250k protected per beneficiary	Amount per beneficiary, for each owner

Increase your coverage by setting up different types of accounts.

Depending on the way you structure your accounts — Individual, Joint, Trust, and Beneficiary accounts — you may be eligible for higher deposit insurance coverage above the \$250,000 level.

To learn more and access NCUA's Share Insurance Estimator to

calculate your coverage, visit **www.cefcu.org** and select "Share Insurance" in the Products tab.





LA CAÑADA OFFICE

528 Foothill Blvd.
PO Box 11001
La Cañada Flintridge, CA 91012-6001
800/592-3328 • 818/952-4444
FAX 818/952-4382
Hours: 9 a.m.-4 p.m. M-F
Drive Up: 8:00 a.m.-4:45 p.m. M-Th
8:00 a.m.-5:00 p.m. F

REAL ESTATE LOAN CTR.

801 Foothill Blvd.
PO Box 11001
La Cañada Flintridge, CA 91012-6001
800/592-3328 ext. 404

JPL OFFICE

4800 Oak Grove Dr., Bldg. 291
Pasadena, CA 91109
818/354-3280
FAX 818/393-4308
Hours: 9 a.m.-4 p.m. M-Th
8:30 a.m.-4 p.m. F

CAMPUS OFFICE

1200 E. California Blvd.
Pasadena, CA 91125
M/S 100-63
626/395-6300
FAX 626/568-9536
Hours: 9 a.m.-4 p.m. M-Th
8:30 a.m.-4 p.m. F

WEBSITE

www.cefcu.org

CREDIT UNION OFFICIALS

BOARD OF DIRECTORS

John Patterson, *Chair*
Steve Proia, *Vice Chair*
Rich Harris, *Treasurer*
Dlorah Gonzales, *Secretary*
Laurice Balian, *Director*
Ann Martin, *Director*
Richard O'Toole, *Director*
Peter Rinde, *Director*
Theresa Slowskei, *Director*

SUPERVISORY COMMITTEE

Theresa Slowskei, *Chair*
Aleen Boladian, *Member*
Walt Boyd, *Member*
Joe Courtney, *Member*

Scholarship Applications Available



High School graduating students may apply for CEFCU's Scholarships to earn one of several \$2,000 awards. Scholars can choose to concentrate in any desired field.

Eligibility requirements are easy:

- Good standing high school senior
- Completed CEFCU scholarship application*
- Personal statement essay*
- CEFCU member*

For scholarship applications or more information, please visit **www.cefcu.org** or call **800/592-3328 ext. 651**. Deadline is May 1, 2023.

*See our application for full details. Applicants must be a current CEFCU member.

FINANCIAL UPDATE

As of February 28, 2023

Assets.....	\$1,995,316,305
Shares.....	\$1,829,331,657
Loans.....	\$ 572,713,712
Member Accounts.....	37,936

LOAN RATES & TERMS

Type of Loan	Annual Percentage Rate (APR)	Approximate Maximum Term
PERSONAL LOANS		
Personal Line of Credit (Variable).....	14.75%	Open End
Mastercard® (Variable).....	13.00%	Open End
Short Term Personal Loan.....	7.95%^	24 months
	8.25%^	36 months
	8.95%^	48 months
Share Secured Loan (Variable).....	3.57%	Open End

^ Includes 1% rate discount for payment by Automatic Transfer. Lower rate or refinancing option does not apply to current CEFCU loans.

VEHICLE LOANS

New/Pre-Owned Autos — Purchase and Refinance*

100% Financing (Current & prior 5 years).....	4.45%^	36 months
100% Financing (Current & prior 5 years).....	4.75%^	60 months
100% Financing (Current & prior 5 years).....	5.25%^	72 months
100% Financing (Current & prior 5 years).....	5.75%^	84 months
80% of Retail Value (6 years & older).....	5.25%^	60 months

New/Pre-Owned Motorcycles*

100% Financing.....	6.49%	60 months
80% Financing (6 years & older).....	6.49%	60 months

New/Pre-Owned RVs*

100% Financing.....	7.25%	120 months
80% Financing (6 years & older).....	9.00%	84 months

* Financing includes purchase price or retail value plus tax, license, documentation fees, mechanical breakdown protection, GAP, and extended warranty.

^ Includes 1% rate discount for payment by Automatic Transfer. Lower rate or refinancing option does not apply to current CEFCU loans or any vehicles that have been financed by CEFCU in the past 12 months.

REAL ESTATE LOANS

First Trust Deed..... Visit us online at www.cefcu.org or call 800/592-3328 ext. 404

Second Trust Deed

Primary/Secondary Residence (Fixed).....	7.75%	180 months
Rental Property (Fixed).....	9.75%	120 months

Home Equity Line of Credit (Variable)..... 7.15% Open End

10-Year Interest Only HELOC (Variable)..... 7.25% 120 months



This reference guide is provided as a service to our members for general information and is not meant as a full disclosure. See specific loan disclosures for further details. Rates and terms are those in effect at time of printing and are subject to change without notice. All loans subject to credit approval. Equal Housing Lender. NMLS #626590. Effective April 1, 2023.



HOLIDAYS

Memorial Day Monday, May 29 • **Juneteenth** Monday, June 19 • **Independence Day** Monday, July 3 & Tuesday, July 4